GOVERNMENT TECHNOLOGY®
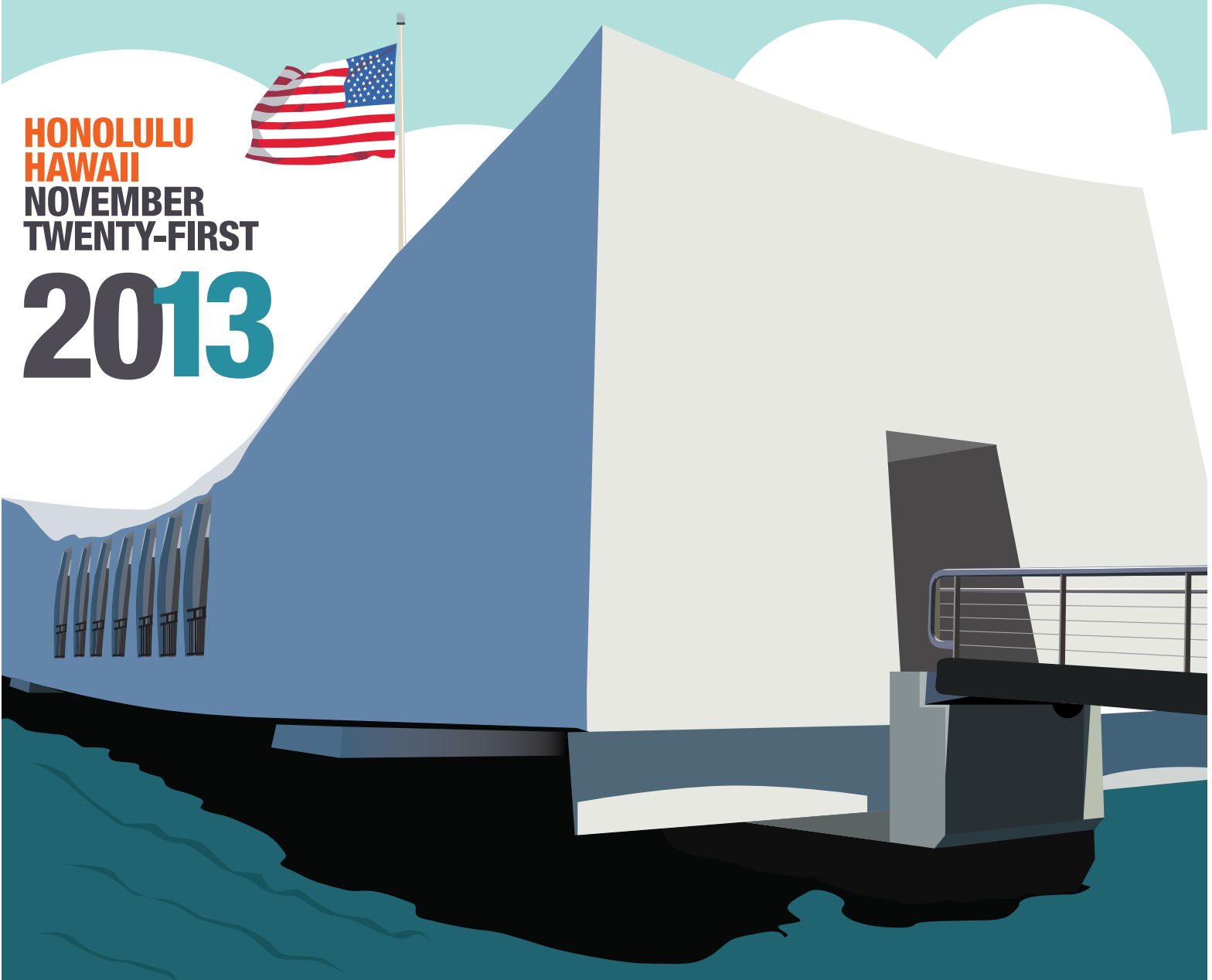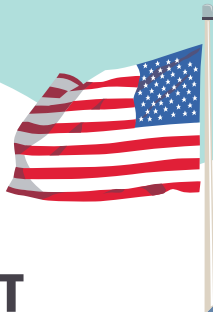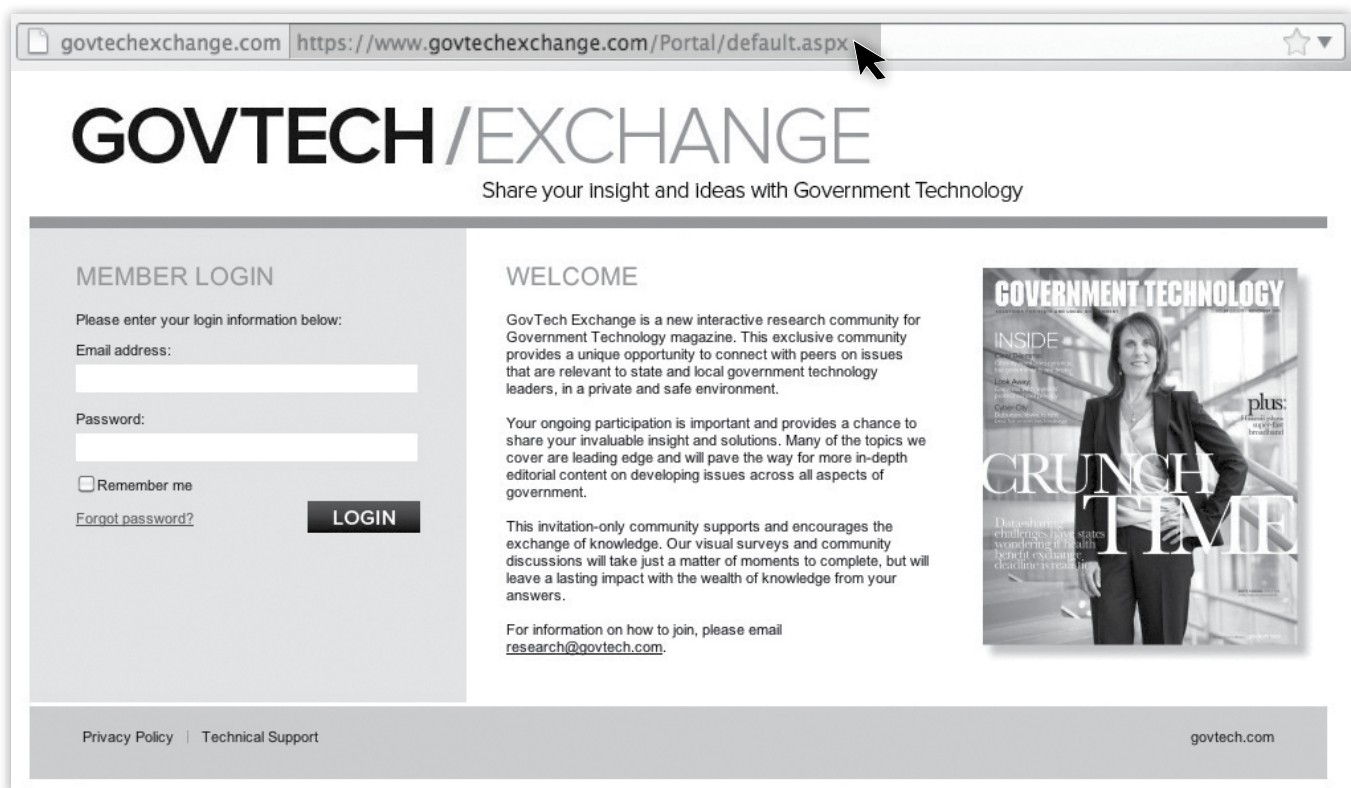
HAWAII
DIGITAL
GOVERNMENT
SUMMIT

**HONOLULU
HAWAII
NOVEMBER
TWENTY-FIRST**

2013

GOVTECH/EXCHANGE

Join your peers in our public sector community and share your insight and ideas on important IT issues facing state and local government.

WELCOME TO THE HAWAII DIGITAL GOVERNMENT SUMMIT

Government at the Speed of Life

WHAT TO EXPECT.

This event is attended by experienced people who make a difference in Hawaii IT decisions. The presenters are all experts in their fields. You are in for an exciting time — both in formal sessions and in conversation with peers. Come with an open mind and a notebook and be prepared to gather information, exchange ideas, learn new skills and find new ways to look at old problems. Plan to visit the sponsor exhibits and learn about exciting new products from companies whose business is serving digital government.

ASSISTANCE DURING THE EVENT.

If you need assistance during the event, please ask a member of our staff. We are always glad to answer questions and help steer you in the right direction. Staff members can usually be found at the Registration table, and are easily identified by the red ribbon on their name tags. Alan Cox is the ranking representative of Government Technology Executive Events at this year's Hawaii Summit.

AFTER THE EVENT.

At the conclusion of this conference, you will receive an invitation to take a short online survey. We value your comments, so please take a few minutes to give us your feedback.

Thank you for participating and enjoy the Event! In consideration of your fellow participants, please turn cell phones off or set them to vibrate. Thank you.

Note: Government at the Speed of Life was coined by Todd M. Crosby, Special Assistant to the Chief Information Officer, State of Hawaii.

ADVISORY BOARD

Assembled by and for government, the Hawaii Digital Government Summit Advisory Board is made up of key state and local government executives, technologists and industry specialists from throughout Hawaii. These key executives planned and developed this custom educational program designed to address the most important policy, management and technology issues surrounding the future of digital government in Hawaii.

GOVERNMENT REPRESENTATIVES

Dwight Bartolome
Department of Health
State of Hawaii

Reynold Hioki
Chief Information Officer
Department of Defense
State of Hawaii

Linda Inouye
Information Technology Specialist
Department of Hawaiian Homelands
State of Hawaii

Wade Kamikawa
Head of Information Technology
Department of Business Economic
Development & Tourism
State of Hawaii

David Keane
Information Technology Manager
Department of Human Resources
Development
State of Hawaii

David Lassner
Chief Information Officer
University of Hawaii

Lila Loos
Information Technology Manager
Department of Land & Natural
Resources
State of Hawaii

Arthur Minagawa
Chief Information Officer
Department of Transportation
State of Hawaii

Liane Moriyama
Administrator, Hawaii Criminal Justice
Data Center
Department of Attorney General
State of Hawaii

Karl Nagamine
Information Technology Manager
Department of Labor & Industrial
Relations
State of Hawaii

Helene Okamura
Information Technology Specialist
Department of Agriculture
State of Hawaii

Mark Ow
Director of Information Technology
Hawaii County

Brandon Raines
Information Technology Manager
County of Kauai

Glenn Segawa
Systems Manager
Department of Account and General
Services
State of Hawaii

Ryan Shimamura
Chief Information Officer
Department of Human Services
State of Hawaii

Robert Su
Chief Information Officer
Department of Taxation
State of Hawaii

Pauline Tseng
Department of Budget & Finance
State of Hawaii

Jacob Verkerke
Chief Technology Officer
Maui County

Mark Wong
Director Designate & Chief
Information Officer
City & County of Honolulu

David Wu
Chief Information Officer
Department of Education
State of Hawaii

Don Yabusaki
Department of Commerce &
Consumer Affairs
State of Hawaii

Judy Yamada
Information Technology Manager
Department of Public Safety
State of Hawaii

INDUSTRY REPRESENTATIVES

Dale Aiello
Hawaii Account Executive
Gartner

Bart Beavers
Account Manager
World Wide Technology, Inc.

Mark Betchey
Business Development Manager
Oracle

John M. Birrenkott
Major Account Executive
Education and Government
Workday

Delena Bratton
Project Manager
Fast Enterprises, LLC.

Russell Castagnaro
General Manager
Hawaii.gov

Sean Cleveland
Account Executive
Public Sector, Hawaii & Pacific
Infor

Kathryn Higa
Senior Manager Channel Marketing
HAWAIIAN TELCOM

Torrey Hollar
Strategic Account Manager
Honolulu
Cisco

Bryan Ito
Business Sales Manager
Sprint

Jeff Jerziorski
Channel Manager
Check Point Software

Stuart McCroskey
Senior Account Executive
NetApp

Reid Moriyama
Client Representative
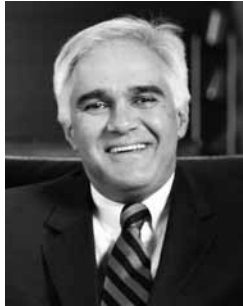IBM

Doreen Sturgis
Client Executive
CGI

FEATURED SPEAKERS
THURSDAY, NOVEMBER 21

OPENING REMARKS:

SANJEEV "SONNY" BHAGOWALIA
CHIEF INFORMATION OFFICER, STATE OF HAWAII

Sanjeev "Sonny" Bhagowalia is the State of Hawaii's first full-time Chief Information Officer (CIO) and reports directly to the Governor. Sonny leads the Office of Information Management and Technology (OIMT), which is responsible for leading the business and technology transformation for the State of Hawaii. Bhagowalia and his team successfully developed and are implementing the state's first Business and IT/IRM Transformation Plan that provides the comprehensive roadmap for the state's modernization initiative.

Sonny has 28 years of experience in Industry and Government in transforming organizations to achieve mission success. He has served in technical, management and senior executive leadership capacity in world-class organizations such as Boeing, Federal Bureau of Investigation (FBI), U.S. Department of Interior, U.S. General Services Administration (GSA), and the State of Hawaii. At Boeing, he supported key U.S. Government customers in Defense, Civilian and Intelligence Community sectors including nine years at NASA.

Sonny has degrees in Engineering and Management and is a distinguished graduate from the National Defense University with a Federal CIO Certificate. Bhagowalia has been bestowed numerous honors for his work from the federal government and industry, including the prestigious Presidential Rank Award and three "Fed 100" Awards.

OPENING KEYNOTE:

OPEN ROADS OPEN MINDS: AN EXPLORATION OF CREATIVE PROBLEM SOLVING

STEVE UZZELL
RENOWNED PHOTOGRAPHER

Steve Uzzell is one of the top photographers in the country. He started in the photography business 35 years ago as the assistant to the editor of National Geographic and a member of the photographic staff. He is now in high demand as an advertising and corporate photographer and shoots for a roster of clients that includes airlines, automobile manufacturers, travel magazines and fashion houses. His work has garnered international acclaim and won numerous awards, including ten from Communication Arts. Along the way he has photographed two books, Maryland and The View From Sterling Bluff. His work has appeared in over 80 publications.

Using his striking photographs as illustrations of possibility, creativity and vision, Mr. Uzzell inspires audiences to make any venture an adventure. In any project we undertake, preparation lays the foundation for magic to happen; "Chance favors the prepared mind," said Louis Pasteur. After all, we will only ever see what our minds are prepared to comprehend!

LUNCH KEYNOTE:

EXTREME MAKEOVER — GOVERNMENT EDITION

KEN MILLER
FOUNDER, CHANGE AND INNOVATION AGENCY & FORMER DIRECTOR FOR PERFORMANCE IMPROVEMENT, STATE OF MISSOURI

Ken Miller, Former state official, Consultant, Author, GOVERNING contributor and co-creator of the Public Great blog at governing.com.

Ken served as Deputy Director for the Missouri Department of Revenue, where he transformed the department into one of the few government agencies nationwide to be honored as a State Quality Award winner. The Department also reduced tax refund issuance time by 80 percent (the fastest in the nation) and cut wait times in motor vehicle offices by half. Ken was later named Director of Performance Improvement for Missouri State Government, where he led award-winning performance measurement initiatives and a series of transformation projects saving more than $200 million overall. Ken was named one of the country's top change agents by Fast Company Magazine.

PROGRAM
THURSDAY, NOVEMBER 21
Government at the Speed of Life

7:30 AM
REGISTRATION AND MORNING REFRESHMENTS
CORAL LOUNGE

8:00 AM
OPENING CEREMONIES
CORAL BALLROOM 3/4/5

8:30 AM
OPENING REMARKS
CORAL BALLROOM 3/4/5
Sanjeev "Sonny" Bhagowalia, Chief Information Officer, State of Hawaii

8:45 AM
OPENING KEYNOTE
CORAL BALLROOM 3/4/5
OPEN ROADS OPEN MINDS: AN EXPLORATION OF CREATIVE PROBLEM SOLVING
Steve Uzzell, Renowned Photographer
Steve Uzzell is a veteran National Geographic photographer and one of the nation's leading corporate photographers. Steve's award-winning approach to his photographic work is driven by the philosophy that an open mind allows solutions to appear in unexpected places and, above all, "preparation leads to magic". Using his striking photographs to illustrate the creative process, Steve inspires us to take advantage of our own experiences and vision to make any venture an adventure.

9:45 AM
BREAK
CORAL LOUNGE

10:00 AM
CONCURRENT SESSIONS
In alignment with the State of Hawaii's Business and IT/IRM Transformation Plan, this year's Concurrent Sessions have been arranged into the following three tracks:
1. Technology Transformation: Establish a Reliable and Secure Infrastructure
2. Business Transformation Track: A New Way of Doing Business
3. Transparency and Accountability Track

TECHNOLOGY TRANSFORMATION TRACK
T1: IMPLEMENTING A RELIABLE IT INFRASTRUCTURE ENVIRONMENT
CORAL 1
What will the future bring to our data center and its interfaces? As we continue to upgrade the infrastructure, what new technologies should be considered? This session takes a look at the technologies that will lead the way including what is the future of the Consolidated Infrastructure, Advanced Computing Environment, Data Centers and what exciting new trends are coming in virtualization, mobility, storage, cloud computing, green technology, maintenance, cost control and overall security.
Facilitator:
Sharon Wong, Acting Administrator, Information and Communication Services Division, Department of Accounting and General Services, State of Hawaii
Panelists:
Keone Kali, Deputy Chief Information Officer – Operations, State of Hawaii
Shaun Sweeney, Regional IT Lead, Cisco
David Wu, Chief Information Officer, Department of Education, State of Hawaii

T2: MOBILITY — BEST PRACTICES FOR DEPLOYING DEVICES
CORAL 2
Rapid advances in mobile technologies are causing fundamental changes to social interaction, resulting in an overwhelming demand for mobile solutions and applications. But flexibility comes at a price, and the plethora of devices and platforms means that one size does not fit all. This session discusses approaches and strategies that deliver the broadest impact with the least distress.
Facilitator:
Vic Macapagal, IT Specialist, Information and Communication Services Division, Department of Accounting and General Services, State of Hawaii
Panelists:
Sherry Amos, Managing Director, Industry Strategy, Education and Government, Workday
Carlos Thomas, Vice President, Infor Public Sector
Matthew Wong, Acting Senior IT Security Manager, State of Hawaii

T3: MEETING INCREASED STORAGE AND INFRASTRUCTURE NEEDS

SOUTH PACIFIC 1

The evolution of storage (and related infrastructure) has taken many turns. Now we are at a point where traditional concepts are becoming unrecognizable. Virtualization, cloud, collaboration, "Big data" — all of these are playing a role in changing the way that we view storage environments. This session looks at trends, standards and innovations in the face of an ever-growing list of needs and requirements.

Facilitator:

Wayne Sasaki, Systems Services Branch Manager, Information and Communication Services Division, Department of Accounting and General Services, State of Hawaii

Panelists:

Bob Burwell, Chief Technology Officer, State, Local Government and Education, NetApp

Steve Smith, Deputy Chief Information Officer, University of Hawaii

Roger Thoren, IT Specialist, Information and Communication Services Division, Department of Accounting and General Services, State of Hawaii

Erik Vesneski, Sales Engineering Manager, World Wide Technology

BUSINESS TRANSFORMATION TRACK

B1: BUSINESS TRANSFORMATION – TAX MODERNIZATION AND SELECT INITIATIVES
[GOVERNMENT ONLY]

SOUTH PACIFIC 2

If there is a silver lining to tough times, it's that government organizations are driven to dig out and cast aside deep-rooted and outmoded ways of operating. It can be a brutal process but the potential payoff is massive. Not surprisingly, IT is being asked – ordered in many cases – to lead the charge in finding creative ways to increase efficiencies and reduce costs. How can it best be done? What are the expectations? Will investments be made, and if so, to what extent? What happens when the low-hanging fruit is long gone? This session takes a realistic look at challenges, possibilities, priorities and the role of IT in building a bright future for Hawaii.

Facilitator:

Randy Baldemor, Deputy Chief Information Officer – Business Transformation, State of Hawaii

Panelists:

Kimberly Huntzinger, Senior IT Project Manager, State of Hawaii

Josette Knapp, Project Manager, State of Hawaii

Cathrine Linnes, Ph.D., Associate Professor, Information Systems, Hawaii Pacific University

Marc Pelka, Crime Victim Compensation Commission

Robert Su, Chief Information Officer, Department of Taxation, State of Hawaii

B2: ORGANIZATIONAL CHANGE MANAGEMENT

SOUTH PACIFIC 3

Change is the only constant in our world today. Leaders of organizations must learn how to navigate this changing landscape both personally and organizationally. This highly impactful and interactive workshop enables leaders to take stock of their personal lives and organizations that they lead and develop a perspective of managing these transitions. You will learn about the unique approach and philosophy used with OIMT & ICSD to align their people to a unified mission and is now extending to the CIOs.

Facilitator:

Jocelyn Collado, Senior Communications Manager, State of Hawaii

Panelists:

Craig Chong, Fresh Leadership

Robin Kumabe, Fresh Leadership

Lisa Orimoto, Fresh Leadership

Dennis Teranishi, Fresh Leadership

TRANSPARENCY AND ACCOUNTABILITY TRACK
G1: DATA GOVERNANCE

SEA PEARL SUITE 1 & 2

Governments are increasingly expected to rise to the challenge of sharing data horizontally and vertically across agencies/jurisdictions as well as to the public. There is a tremendous payback in the reduction of duplicated efforts. But where do you start and who should drive it? Who owns the data? How do you keep it secure? What standards should be used? This session looks at current trends, strategies and successes.

Facilitator:

Sanjeev "Sonny" Bhagowalia, Chief Information Officer, State of Hawaii

Panelists:

Beth Blauer, Director of Govstat, Socrata, Inc.

Lorrin Kim, Chief, Office of Planning, Policy, and Program Development, Department of Health, State of Hawaii

Blake Oshiro, Deputy Chief of Staff, Office of the Governor, State of Hawaii

Jesse Souki, Director, Office of Planning, State of Hawaii

Christina Tydeman, Director of Data Governance Office, Department of Education, State of Hawaii

11:15 AM
LUNCH
CORAL BALLROOM 3/4/5

11:45 AM
LUNCH KEYNOTE
CORAL BALLROOM 3/4/5

EXTREME MAKEOVER — GOVERNMENT EDITION

Ken Miller, Founder, Change and Innovation Agency & Former Director for Performance Improvement, State of Missouri

Government is under incredible pressure right now. The economic crisis hit us with a double whammy: exponential increases in demand and dramatically reduced resources. Government simply doesn't have the capacity to do all the good we want to do in this world. It's abundantly clear that the house of government doesn't need another layer of paint or some new carpet. It needs an extreme makeover. And just like on the TV show, it needs it done fast! Our house is full of "moldy ideas" that are making everyone sick and our pipes are bursting from the ever-increasing demands. We can stand around arguing whether the house is too big or costs too much or we can grab some tools and fix it up. This presentation makes obvious the real problems plaguing government, shows how you can join the crew, and gives you the tools to complete the makeover.

12:45 PM
BREAK
CORAL LOUNGE

1:15 PM
CONCURRENT SESSIONS

TECHNOLOGY TRANSFORMATION TRACK
T4: CONNECTING HAWAII TO THE WORLD: BROADBAND
CORAL 1

The Hawaii Broadband Initiative (HBI) is a transformative series of projects designed to modernize how citizens and government organizations communicate. With the advent of the federal government's plan to build FirstNet, a nationwide high-speed network for first responders, the role of broadband has become even more of a priority for Hawaii. This session will provide the latest news from the HBI, including current and pending projects designed to improve communications both between the islands and the rest of the world.

Facilitator:

Betty Yrizarry, IT Specialist, Information and Communication Services Division, Department of Accounting and General Services, State of Hawaii

Panelists:

Keone Kali, Deputy Chief Information Officer – Operations, State of Hawaii

Kevin Paul, Senior Vice President – Technology, Hawaiian Telcom

Donn Yabusaki, IT Manager, Department of Commerce and Consumer Affairs, State of Hawaii

T5: DISASTER RECOVERY AND CRISIS MANAGEMENT IN REAL LIFE
CORAL 2

Recent disasters have shown more than ever the critical role of technology in ensuring public safety and continuity of government operations. The question "Are we ready?" might not need to be answered today, tomorrow or next month, but sooner or later every organization will be tested and there's rarely enough warning. This session's unique format takes us through a variety of actual events that were both challenging and enlightening.

Facilitator:

Dwight Bartolome, Chief Information Officer, Department of Health, State of Hawaii

Panelists:

Col. Reynold Hioki, Chief Information Officer, Department of Defense, State of Hawaii

Jimmy Lagunero, Emergency Management Coordinator, University of Hawaii

Doug Mayne, CEM, Vice Director of Civil Defense, State of Hawaii

Hong Phan, Principal Solution Architect, Oracle

T6: THE INTERNET OF THINGS —
MACHINE-TO-MACHINE TECHNOLOGY (M2M)
SOUTH PACIFIC 1

The machine-to-machine connectivity market, a.k.a. the "Internet of Things," may be more wishful thinking than a reality, but analysts predict that there will be 25 billion connected IP devices by 2015, with machine-to-machine (M2M) traffic expected to grow by 258%. What does this mean for government? What does it mean for your network from a traffic and security standpoint? This session will include an overview of M2M solutions and their organizational impact.

Facilitator:

Lila Loos, IT Manager, Department of Land and Natural Resources, State of Hawaii

Panelists:

Joshua Brown, SE Manager, Southwest US Sales, Checkpoint

Danielle Conway, Distinguished Professor of Business Law & Director, University of Hawaii Procurement Institute, University of Hawaii

BUSINESS TRANSFORMATION TRACK
B3: BUSINESS TRANSFORMATION — HEALTH IT
SOUTH PACIFIC 2

Envisioning a more effective, efficient, patient-focused healthcare system, the transformation plan includes a four-point strategy of innovations for delivery system improvements, payment reforms, Health IT, and healthcare purchasing. The Health IT vision links the State to providers, hospitals, indirect health services, and health-related organizations, utilizing quality and performance measures to create better health outcomes for all. Through statewide efforts encouraging the use of Electronic Health Record systems and the secure exchange of information, Health IT innovation becomes the foundation for accountable and affordable care. This session will include an update on project progress, BPR, Enterprise Architecture and implementation plan milestones from the project team.

Facilitator:

Beth Giesting, Healthcare Transformation Coordinator, and State HIT Coordinator, Governor's Office of Healthcare Transformation, State of Hawaii

Panelists:

Coral Andrews, Executive Director, Hawaii Health Connector

Leslie Chun, M.D., Chief of Clinical and Medical Affairs, Maui Memorial Medical Center

Kenneth Fink, M.D., MedQuest Administrator, MedQuest Division, Department of Human Services, State of Hawaii

Lorrin Kim, Chief, Office of Planning, Policy, and Program Development, Department of Health, State of Hawaii

Christine Sakuda, Executive Director, Hawaii Health Information Exchange (HHIE)

Herb Schultz, Region IX Regional Director, Centers for Medicare & Medicaid Services (CMS), U.S. Department of Health and Human Services

B4: LESSONS LEARNED & BEST PRACTICES FOR ENTERPRISE TRANSFORMATION
SOUTH PACIFIC 3

State governments have been doing transformation efforts since they became states — whether in the 1700s, 1800s or 1900s. As President of NASCIO, Doug Robinson receives regular updates from state CIOs on what they are doing to improve service delivery and to renew tired processes with more modern workflow methodologies. Ken Miller has been a first-hand practitioner of modernization through his work in Missouri and through the work he is doing with Governing magazine and the Change and Innovation Agency. This session will include a short briefing by Mr. Robinson on national efforts and an informal workshop by Mr. Miller on what you can do to begin the transformation efforts within your own organization.

Facilitator:

Randy Baldemor, Deputy Chief Information Officer – Business Transformation, State of Hawaii

Panelists:

Ken Miller, Founder, Change and Innovation Agency & Former Director for Performance Improvement, State of Missouri

Doug Robinson, Executive Director, NASCIO

B5: TRANSFORMATION: LOCAL GOVERNMENT VIEW
SEA PEARL SUITE 1 & 2

Local government organizations are often where the rubber meets the road — with government playing the role of the road and citizens are the rubber. This can often lead to a great deal of friction and demand/need for change. This session will include an update by a group of county CIOs from the major islands of Hawaii. They are all charting a course towards improved customer service and increased efficiency — both fiscally and from the point of view of time. They are doing the hard work and are here to share their stories of success and lesson's learned in their laboratories of democracy.

Facilitator:

Alan Cox, Senior Vice President, *Government Technology* magazine

Panelists:

Don Jacobs, Director, Information Technology, County of Hawaii

Jacob Verkerke, Chief Technology Officer, Maui County

Mark Wong, Chief Information Officer, City and County of Honolulu

TRANSPARENCY AND ACCOUNTABILITY TRACK
G2: OPEN GOVERNMENT WORKSHOP #1
CORAL BALLROOM 3/4/5

Transparency and open government continue to be two of the top priorities in government. Citizens increasingly expect government to be more accessible and accountable, and government in turn is growing more willing to embrace public engagement and oversight. Technology makes it possible. This session discusses trends, standards, lessons learned and what Hawaii is doing to create a citizen-centric culture.

Facilitator:

Burt Lum, Hawaii Open Data

Panelists:

Russell Castagnaro, General Manager, eHawaii.gov

Kristin Izumi-Nitao, Campaign Spending Commission

Ian Kalin, Director of Open Data, Socrata, Inc.

Jackie Kozak-Thiel, Sustainability Coordinator, State of Hawaii

Social Services 211 Representative

2:30 PM
BREAK
CORAL LOUNGE

2:45 PM
CONCURRENT SESSIONS

TECHNOLOGY TRANSFORMATION TRACK
T7: IMPROVING STATE SECURITY AND PRIVACY
CORAL 1

Hawaii, like most states, has specific laws, regulations and executive orders that govern the protection of personal information. Compliance is much more than just a technology issue — it is also a matter of organization-wide policies and processes necessary to safeguard private information. This session will clarify requirements, standards, strategies and the varying legal drivers for security that apply to state agencies, municipalities and their private sector contractors.

Facilitator:
Matthew Wong, Acting Senior IT Security Manager, State of Hawaii
Panelists:
Jodi Ito, Information Security Officer, University of Hawaii
Lt. Col. Antonio Querubin, Department of Defense
Bob Smock, Senior Director, Security & Risk Management, Gartner
Christina Tydeman, Director of Data Governance Office, Department of Education, State of Hawaii

T8: LEVERAGING LEGACY APPLICATIONS
CORAL 2

Given an uncertain financial outlook, IT shops will (again) be asked to do even more with even less. And a good place to start is with core enterprise applications and software platforms. There are multiple ways to approach the modernization process. This session focuses on trends, possibilities, tools, techniques, resources and alternatives for transforming legacy systems.

Facilitator:
Keone Kali, Deputy Chief Information Officer — Operations, State of Hawaii
Panelists:
David Keane, IT Manager, Department of Human Resources and Development, State of Hawaii
Ryan Shimamura, Chief Information Officer, Department of Human Services, State of Hawaii
Allan Stone, Director of Enterprise Systems, Department of Education, State of Hawaii

T9: DATA ANALYTICS — STARTING SMALL
SOUTH PACIFIC 1

More than 90% of the data in the world today has been created in the last two years and is expected to grow a staggering 50X within the next decade, driven by an explosion of non-traditional data such as social media, email, sensors, videos, maps and photographs. This presents an enormous challenge to infrastructure but at the same time opens the door to unprecedented opportunities for mining useful information. This session focuses on trends, strategies and technologies to help you get started.

Facilitator:
James Lum, Senior Enterprise Architect, State of Hawaii
Panelists:
Rick Howard, Gartner
Kurt Muraoka, Accounting System Manager of the Systems Accounting Branch, Accounting Division, Department of Accounting and General Services, State of Hawaii
Kevin Wakayama, Compliance Administrator, Department of Taxation, State of Hawaii
David Wu, Chief Information Officer, Department of Education, State of Hawaii

BUSINESS TRANSFORMATION TRACK
B6: ENTERPRISE RESOURCE PLANNING (ERP) [GOVERNMENT ONLY]
SOUTH PACIFIC 2

Never mind what you heard about ERP on the coconut wireless. Here's your chance to get the straight scoop from your co-workers and friends. We will talk personally in a relaxed environment about things that matter to you. Come with your questions and be prepared to talk story.

Facilitator:
Joanne Tachikawa, ERP Program Manager, State of Hawaii
Panelists:
Randy Baldemor, Deputy Chief Information Officer – Business Transformation, State of Hawaii
Leila Kagawa, Deputy Director, Department of Human Resources and Development, State of Hawaii
Amy Kunz, Assistant Superintendent, Chief Financial Officer, Department of Education, State of Hawaii
Maria Zielinski, Deputy Comptroller, Department of Accounting and General Services, State of Hawaii

B7: BPR INITIATIVES (INNOVATION CAFÉ)
SOUTH PACIFIC 3

Exercise facilitated by the Business Transformation Representatives

from the Executive Departments to inspire and promote Transformation concepts through interaction with conference attendees. Interactive discussions will be documented and captured using techniques like design thinking to formulate socialized concepts.

Facilitators:

Kimberly Huntzinger, Senior Project Manager, State of Hawaii

Todd Kingman, Senior Knowledge Manager, State of Hawaii

Josette Knapp, Project Manager, State of Hawaii

Panelists:

Department of Business Transformation Representatives

B8: NATIONWIDE PUBLIC SAFETY BROADBAND NETWORK
SEA PEARL SUITE 1 & 2

Identifying research and development areas that need to be developed to support fulfillment of the public safety broadband network in Hawaii.

Facilitator:

Victoria Garcia, Statewide Interoperability Coordinator, State of Hawaii

Panelists:

Todd Crosby, Special Assistant to the Chief Information Officer, State of Hawaii

Warren Izumigawa, Departmental Radio Communication Coordinator, Honolulu Police Department

Don Jacobs, Director, Information Technology, County of Hawaii

Dereck Orr, NIST/OLES Public Communications Research Director, Public Safety Communications Research, National Institute of Standards in Technology/Department of Commerce, Boulder, Colorado

Jacob Verkerke, Chief Technology Officer, Maui County

TRANSPARENCY AND ACCOUNTABILITY TRACK
G3: OPEN GOVERNMENT WORKSHOP #2
CORAL BALLROOM 3/4/5

The liberation of government datasets is important in itself, but data are truly powerful when used in the development of informative apps. Bringing together leaders from technology, government communities, and citizens to discuss challenges and to brainstorm creative new solutions that leverage open government data. Our goal is to come up with novel ways to help people make informed decisions using government data.

Panelists:

Campaign Spending Commission

Hawaii State Civil Defense

Hawaii Interagency Council on Homelessness

Sustainability Task Force

Department of Public Safety

4:00 PM
BREAK
CORAL LOUNGE

4:15 PM
AWARDS PROGRAM
CORAL BALLROOM 3/4/5

5:30 PM
AWARDS RECEPTION
CORAL LOUNGE

Conference times, agenda, and speakers are subject to change. For current updates, please visit the Executive Events website at www.govtech.com/events.

SPEAKERS' CONTACT INFORMATION
If you are interested in receiving a copy of a speaker's Power Point presentation or handouts, please visit our post-event web site at www.govtech.com/events for speaker contact information.

CGI

Founded in 1976, CGI is a global IT and business process services provider delivering business consulting, systems integration and outsourcing services. With 69,000 professionals operating in 400 offices in 40 countries, CGI fosters local accountability for client success while bringing global delivery capabilities to clients' front doors. CGI applies a disciplined and creative approach to achieve an industry-leading track record of on-time, on-budget projects and to help clients leverage current investments while adopting new technology and business strategies. As a result of this approach, our average client satisfaction score for the past 10 years has measured consistently higher than 9 out of 10.

Proactive problem solvers

Access to top talent to drive innovation, reduce costs and improve operations is a business imperative not easily achieved. CGI members work alongside our clients locally on the front lines, while bringing the depth and breadth of our global resources to solve these complex challenges — and more. We bring the right mix of resources and expertise to the table, and a deep understanding of technology and business issues such as cloud, mobility, social business, security, globalization and analytics. We help clients leverage their current investments while offering new ideas and comprehensive business consulting expertise and IT services experience to help clients optimize their business operations.

Public sector domain expertise

We deliver built-for-government IT solutions that maximize revenue while minimizing costs. As a full service systems integrator and managed services provider, CGI has the industry know-how, tools and technologies to address business challenges across the public sector spectrum. CGI provides state and local governments with creative IT solutions that meet short-term needs for efficiencies and cost containment, while maintaining a long-term vision toward transparency, accountability and IT effectiveness.

Our tailored IT solutions bring relief to the most complex challenges facing state and local governments:

- Enterprise Resource Planning
- Health and Human Services
- Tax, Revenue and Collections
- Legacy Application Modernization and Support

Commitment to Hawai'i

Today, CGI employs 50+ local professionals in Hawai'i and maintains a local office in downtown Honolulu. Our client proximity operating model allows us to apply our core competencies in close partnership with our clients and promote local accountability. For the Hawai'i Health Connector project, CGI serves as the technology partner helping the Connector achieve its goal of offering quality, affordable health coverage to Hawai'i residents. At the regional level, CGI has won the Best Fit Integrator Award from the Center of Digital Government four times since 2007, notably for our enterprise resource planning work with the City and County of Honolulu in 2009.

For more information, please visit www.cgi.com.

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Check Point Software Technologies Ltd. (www.checkpoint.com), the worldwide leader in securing the Internet, provides customers with uncompromised protection against all types of threats, reduces security complexity and lowers total cost of ownership. Check Point first pioneered the industry with FireWall-1 and its patented stateful inspection technology. Today, Check Point continues to develop new innovations based on the Software Blade Architecture, providing customers with flexible and simple solutions that can be fully customized to meet the exact security needs of any organization. Check Point is the only vendor to go beyond technology and define security as a business process. Check Point 3D Security uniquely combines policy, people and enforcement for greater protection of information assets and helps organizations implement a blueprint for security that aligns with business needs. Customers include tens of thousands of organizations of all sizes, including all Fortune and Global 100 companies. Check Point's award-winning ZoneAlarm solutions protect millions of consumers from hackers, spyware and identity theft.

CISCO ™

Cisco offers intelligent technology solutions that are secure, scalable, and flexible to help solve state and local governments' most complex problems. The Cisco cross-architecture approach enables government agencies to more easily and effectively manage, and control their changing and expanding IT requirements.

Cisco technologies help strengthen communities and enable state and local governments to collaborate in real time by weaving together services, people, government agencies, community assets, and information into a single, pervasive solution using the network as the platform.

With Cisco solutions that are built to respond to the needs of constituents and strengthen communities, governments can provide a thriving, safe community where constituents are free to live, work, learn, and play. By delivering a new way of thinking about how cities and communities are designed, built, renewed, and managed, Cisco is helping governments achieve social, economic, and environmental sustainability.

Cisco is making it possible for state and local government, government agencies, and citizens to connect in ways never before imagined. With Cisco solutions, public sector organizations and agencies can do more with less while providing a higher level of service and offering constituents new tools and resources to enhance quality of life.

Specifically, Cisco solutions are helping transform multiple segments within the public sector including:

Government Efficiencies

Cisco data center, virtualization, and cloud computing technologies enable state and local government organizations to reduce costs, drive new models for citizen delivery, improve operational efficiencies, and adapt to changing state and local government needs and technology capabilities, such as the proliferation of multiple user devices through the Bring Your Own Device (BYOD) movement.

Public Safety and Connected Justice

Cisco solutions are transforming public safety and justice through video technology, converged network infrastructure, real-time communications technologies, and physical security solutions. These technologies help increase situational awareness, speed response time, protect citizens with an uninterrupted delivery of services, and streamline the state and local judicial process from arraignment through trial, incarceration, and parole. The Cisco unified network enables the flow of information, enhances operational efficiencies and productivity, increases mobility, reduces costs, and improves overall public safety.

Health and Human Services

The Cisco cross-architecture approach enables state universities, colleges, correctional healthcare systems, and health and human service organizations to enhance the delivery of citizen services. By facilitating information sharing at the highest level and leveraging video, web, and cloud technologies to enable TeleHealth environments, institutions can analyze and communicate data in real-time and collaborate across physical and virtual boundaries, ultimately leading to better response to constituent needs. Clinicians also have the ability to make faster, better informed decisions, creating operational efficiencies that produce cost savings and allow for the efficient delivery of high-quality medical and mental health treatment to patients.

Education and Economic Development

The Cisco Connected Learning model ensures that community residents are better served with connected learning environments that deliver quality education to students, expand student access to learning programs, and enable cooperation among institutions to share resources. By providing open and affordable access to post-secondary education, equipping the workforce with vital skill sets for any number of industries, and assisting high school students transition into college, Cisco solutions help educators and trainers ensure students and residents have the skills necessary to succeed in today's workforce to stimulate local economies and create the next-generation of businesses.

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FAST
ENTERPRISES

Fast Enterprises provides software and consulting solutions to local, state/provincial, and national governments through commercial, off-the-shelf (COTS) software products that support integrated administration of government financial and administrative programs. Designed to support multiple programs in a customer-centric, integrated system, our software adapts to agency needs through configuration rather than programming.

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Gartner®

ABOUT GARTNER

Gartner, Inc. (NYSE: IT) is the world's leading information technology research and advisory company. We deliver the technology-related insight necessary for our clients to make the right decisions, every day. From CIOs and senior IT leaders in corporations and government agencies, to business leaders in high-tech and telecom enterprises and professional services firms, to technology investors, we are the valuable partner to 60,000 clients in 11,000 distinct organizations.

Through the resources of Gartner Research, Gartner Executive Programs, Gartner Consulting and Gartner Events, we work with every client to research, analyze and interpret the business of IT within the context of their individual role. Founded in 1979, Gartner is headquartered in Stamford, Connecticut, U.S.A., and has 4,400 associates, including 1,200 research analysts and consultants, and clients in 85 countries.

For more information, e-mail dale.aiello@gartner.com or visit gartner.com.

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Hawaiian Telcom

Hawaiian Telcom Holdco, Inc. (NASDAQ: HCOM), headquartered in Honolulu, is Hawaii's leading provider of integrated communications solutions for business and residential customers. With roots in Hawaii beginning in 1883, the Company offers a full range of services including voice, video, Internet, data, wireless, and advanced communication and network services supported by the reach and reliability of its network and Hawaii's only 24/7 state-of-the-art network operations center. With employees statewide sharing a commitment to innovation and a passion for delivering superior service, Hawaiian Telcom provides an Always OnSM customer experience. For more information, visit hawaiiantel.com.

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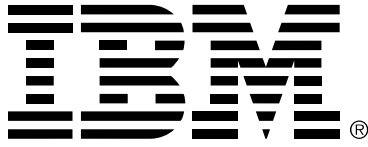
IBM

The world isn't just getting smaller and flatter, it is also becoming more instrumented, interconnected and intelligent. As we move toward a globally integrated economy, all types of governments are also getting smarter.

Smarter governments interact dynamically with citizens and businesses in real time to spark growth, innovation and prosperity. They also collaborate across departments, communities and businesses to take full advantage of the available opportunities.

IBM provides a broad range of citizen centered solutions to help governments at all levels become more responsive to constituents, improve operational efficiencies, transform processes, manage costs and collaborate with internal and external partners in a safe and secure environment.

Governments can leverage the unparalleled resources of IBM through IBM Research, the Center for the Business of Government, the Institute for Electronic Government and a far-reaching ecosystem of strategic relationships. To learn more, visit ibm.com/government

Sirius Computer Solutions

Sirius offers the latest information technology products and services to federal, state and local government agencies nationwide. Backed by more than 30 years of IT experience and over 4500 technology certifications, Sirius is a nationally recognized solution provider and IBM Premier Business Partner with a certified team of technical professionals to help clients implement advanced business solutions, including business analytics, business intelligence, big data, information management, and more.

Sirius serves hundreds of government agencies, with a long history of delivering government IT solutions backed by deep technology knowledge in IBM System servers and software, as well as the world's top storage, software, networking and security brands. We have the services experience and expertise to align the solution to your agency goals.

Sirius has a dedicated Business Analytics practice focused on helping clients gain a competitive advantage by harnessing the power of data.

For more information about Sirius, visit www.siriuscom.com.

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infor ™

Infor Public Sector delivers solutions that help government and education do more with less. The end-to-end solution is designed specifically for government and education and integrates people and processes across the enterprise to improve efficiency, transparency, and decision support. With Infor, you can focus on service and citizen satisfaction, while allocating and managing scarce resources more effectively.

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NetApp®

Governments and agencies today are becoming overwhelmed by the vast amounts of data they must store, manage and secure. NetApp has tools that can help governments and agencies create a leaner, faster data center that is ready for the future. Our dedication to principles of simplicity, innovation, and customer success has made us one of the fastest-growing storage and data management providers today.

Content solutions from NetApp provide boundless, secure, scalable data storage. Governments and agencies can now store virtually unlimited amounts of data cost effectively, and access it readily when they need it. NetApp's agile data infrastructure optimizes data management at scale and enables immediate response to organizational opportunities.

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NIC® the people behind eGovernment®

Hawaii Information Consortium and NIC
Delivering Valuable eGovernment Solutions to Hawaii
www.Hawaii.gov
www.egov.com

ABOUT NIC AND HAWAII INFORMATION CONSORTIUM

NIC builds self-service Internet, mobile, point-of-sale, and secure payment solutions that help businesses and citizens engage more effectively with government. NIC currently manages more than 7,500 customized services and securely processed 200 million eGovernment transactions worth $22.5 billion in 2012. We built the nation's first transaction-based eGovernment solution in 1992 and now manage official websites and digital government services for 3,500 state, local, and federal agencies. Based in Kansas City, NIC is publicly held (NASDAQ: EGOV) and has more than 750 employees working nationwide – including the Honolulu-based Hawaii Information Consortium (HIC) team that manages the award-winning Hawaii.gov and helps state agencies expand their eGovernment services.

WHAT WE DO

NIC is the leading eGovernment provider and manages self-service solutions for 30 states. Since 2000, HIC has built and managed the digital government services for the state of Hawaii and its counties. In Hawaii, our eGovernment platform provides customized components to meet the specific needs of state and county agencies, including technical infrastructure, hosting, application development, mobile expansion, Web design, payment processing, security, marketing, and customer service. A full list of services is available online at https://portal.ehawaii.gov/home/online-services/.

GET ONLINE, NOT IN LINE

With NIC's eGovernment services, citizens and businesses can take advantage of timesaving digital solutions. Our technology makes paying a traffic ticket, renewing a professional license, filing taxes, and submitting documents via any device as easy as sending a text or checking e-mail. No other provider can match our expansive portfolio of customized digital government services that deliver value to Hawaii agencies and citizens.

ALIGNING eGOVERNMENT WITH STATE AND COUNTY PRIORITIES

Digital government is not about technology for the sake of technology. A well-designed eGovernment program should support a state's highest priority initiatives. Our state and county partners in Hawaii use eGovernment to reduce costs and promote economic development, education, health care, and public safety by making information and transactions available via any Internet-enabled device.

FLEXIBLE FINANCING

No two governments are the same, and each government operates within a different set of political and financial constraints. To support the unique needs of government partners, NIC has developed innovative solutions to fund eGovernment services in a variety of economic and political conditions.

NIC built the nation's first transaction-based self-funded solution in 1992, which established a sustainable funding stream by applying modest efficiency fees to a select number of services. Hawaii is among the many states that successfully use this funding approach, which allows government leaders to focus on delivering in-demand eGovernment solutions without requiring the use of tax appropriations. Hawaii's contract with NIC includes providing services to Hawaii counties, which further streamlines the deployment of eGovernment services in Hawaii.

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Oracle (NASDAQ: ORCL) is the world's most complete, open, and integrated business software and hardware systems company. With more than 370,000 customers — including 100 of the Fortune 100 — in more than 145 countries around the globe, Oracle is the only vendor able to offer a complete technology stack in which every layer is engineered to work together as a single system. Oracle's industry-leading products give customers unmatched benefits including unbreakable security, high availability, scalability, energy efficiency, powerful performance, and low total cost of ownership. For more information, visit oracle.com.

Sprint

Sprint is leading the charge to help state and local governments do more with less through innovations in telecommunications. Be it streamlining operations, eliminating communication boundaries, enabling continuity of government, or maintaining security, state and local governments face a growing set of challenges that need innovative solutions.

Sprint is committed to deploying revolutionary technology in our network and offering breakthrough new solutions to meet the needs of our state and local government customers.

Machine-to-Machine(M2M): Connect people, devices and systems through the continuous and automated transmission of data with little to no human intervention. Sprint 3G/4G networks deliver real-time data and status to a central system helping agencies improve effectiveness, efficiency and safety while saving costs.

Unified Communications: Boost productivity and reduce operation costs with a seamless, converged platform for voice, data, email, texting, IM, conferencing and telephony/voicemail services. Extend your premise-based PBX to mobile phones so employees are reachable with one number and one voicemail.

Sprint Direct Connect®: Enjoy nearly triple the reach of today's push-to-talk (PTT) coverage with new Sprint Direct Connect solutions. And with the fastest national PTT network based on initial call set-up time, only Sprint connects your coast-to-coast PTT calls in under a second. Together, Sprint Direct Connect and Data Link Solutions enable government employees to work securely from virtually anywhere, supporting an increasingly mobile workforce.

Mobile Resource Management: Sprint Location Based Services provide a real-time view of equipment, vehicles and resources to help state and local agencies better manage assets in the field for increased situational awareness, productivity, operational efficiency and cost savings.

Dispatch Operations and Interoperability: Solutions that integrate into your dispatch center, offering Land Mobile Radio Integration with Sprint Direct Connect Handsets that enhance day-to-day operations and emergency response.

Emergency Response: Sprint has the mobile cellular network assets (Trucks, Trailers) to provide emergency network support anywhere in the continental U.S. 24x7 for uninterrupted communications and improved response time during any event. Sprint ERT Assets have been deployed over 4,000 times in the aftermath of disasters, or to augment network assets during large events, such as a Presidential Inauguration.

Sprint's focus on meeting the mobile communications needs of state and local government reflects our dedication to serve. Complementing industry-leading solutions, value pricing, personalized account management and support, and industry recognition for network performance and overall call quality, demonstrate our commitment to delivering robust, innovative solutions for government.

About Sprint

Sprint offers a comprehensive range of wireless and wireline communications services bringing the freedom of mobility to consumers, businesses and government users. Sprint served more than 55 million customers at the end of 2012 and is widely recognized for developing, engineering and deploying innovative technologies, including the first wireless 4G service from a national carrier in the United States; offering industry-leading mobile data services, leading prepaid brands including Virgin Mobile USA, Boost Mobile, and Assurance Wireless; instant national and international push-to-talk capabilities; and a global Tier 1 Internet backbone. The American Customer Satisfaction Index rated Sprint No. 1 among all national carriers in customer satisfaction and most improved, across all 47 industries, during the last four years. Newsweek ranked Sprint No. 3 in both its 2011 and 2012 Green Rankings, listing it as one of the nation's greenest companies, the highest of any telecommunications company. You can learn more and visit Sprint at www.sprint.com or www.facebook.com/sprint and www.twitter.com/sprint.

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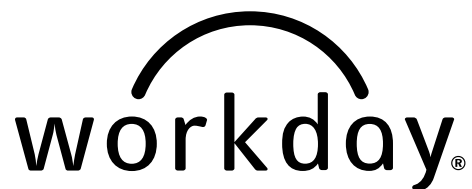
workday®

Workday is a leading provider of enterprise cloud applications for human resources and finance. Founded in 2005, Workday delivers human capital management, financial management, and analytics applications designed for the world's largest organizations. Hundreds of companies, ranging from medium-sized businesses to Fortune 50 enterprises, have selected Workday.

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World Wide Technology, Inc.

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World Wide Technology (WWT) is an award-winning systems integrator and supply chain solutions provider that brings an innovative and proven approach to how organizations evaluate, architect and implement technology. WWT understands today's advanced technologies, including Networking, Unified Communications, Security, Data Center, Wireless Mobility and eCommerce. When properly planned, procured, and deployed, these business solutions reduce costs, increase profitability and ultimately improve a company's ability to effectively serve their customers.

Founded in 1990, WWT has grown from a small product reseller into a global systems integrator with more than $5 billion in annual revenue and more than 2,200 employees throughout the world. Our Advanced Technology Center provides hands-on access to more than $30M in cutting-edge data center, virtualization, collaboration, networking and security products along with technical expertise from an expansive team of engineering resources.

Since its inception, WWT has established and maintained long-term relationships with customers and partners enabling them to achieve success year after year. WWT continues to achieve consistent financial growth and provide our partners and customers with uncommon strength and stability with a $800 million credit line. WWT attributes its ongoing success to strict adherence to core values, a clear vision and mission, and a customer-focused team of professionals. For 2013, WWT ranked #24 on FORTUNE 100 "Best Companies to Work For®" list and was recognized in 2012 as one of St. Louis' Best Places to Work by the St. Louis Business Journal.

WWT's proven processes span the technology implementation lifecycle as we provide customers with advanced technology solutions from over 3,000 manufacturers around the world. By engaging WWT to manage their planning, procurement and deployment processes, our customers benefit from our certified technology professionals, nationwide logistics facilities and a suite of eCommerce applications designed to greatly simplify the supply chain. WWT is ISO 9001:2008 and TL9000 registered. Our quality processes, backed by the full commitment of WWT executives and employees, demonstrate our dedication to continuous improvement that ultimately drives superior services and higher customer satisfaction.

State & Local Government Focus

WWT provides more than IT solutions for our State and Local Government customers. We leverage government programs and state contracts to offer counties, cities, public utilities and government-funded institutions a revolutionary way to streamline and simplify the IT supply chain from a single source at a substantial savings.

Education Focus

WWT is dedicated to providing real value for our education customers by understanding your challenges and measures of success. We bring a unique blend of technology and industry expertise to education institutions, school districts and libraries looking to improve administrative efficiency, decrease costs and increase productivity.

EXHIBITORS

Absolute®Software

Absolute Software is the industry standard for persistent endpoint security and management solutions for computers, laptops, and ultra-portable devices and the data they contain. Patented Absolute persistence technology is built into tens of millions of devices around the world and provides customers with a trusted lifeline to each device in their deployment, regardless of user or location. Absolute solutions support governance, risk management, and compliance extending beyond the endpoint to include IT infrastructure.

at&t

Innovation is the driver of the future

As government continues to find new ways to unite and serve constituents, technology has the power to help. Across the country, dedicated AT&T professionals are working with state and local governments to identify and implement innovative solutions to transform the business of government.

Network Transformation: In here, cloud aligns costs with consumption. The explosive growth in government data requires the ability to capture, store and transform data into meaningful information.

Voice Transformation: In the network, even your desk phone gets to be a smart phone. The convergence of voice and data onto a single network promises a range of new applications that can fundamentally change how you communicate.

Cyber Security: In here, we know your world and we know how to secure it. AT&T monitors over 19 Petabytes of IP traffic each business day

for suspicious activity and employs more than 1,500 security experts and support professionals.

Mobilizing Government: Data – If you can collect it, you can unlock it. With the explosion of mobile communications, data growth is unlimited, and government is seeking new ways to unlock its potential.

Secure Workforce: Work anywhere, security everywhere. Whether the data is in your pocket, on your desktop or in the network, state and local governments can count on AT&T to provide both security and BYOD solutions to support and protect your agency.

Public Safety: In here, the public's safety always comes first. AT&T solutions for public safety enable first responders to access and share mission critical information when they need it, where they need it-- from call to car to crisis.

Visit www.att.com/stateandlocal to learn more.

EXHIBITORS

AvePoint®
PUBLIC SECTOR

AvePoint Public Sector, Inc. is an independent subsidiary of AvePoint, the leader in enterprise-class governance and infrastructure management solutions for Microsoft® SharePoint®. AvePoint Public Sector works extensively with the U.S. Armed Forces, Federal Civilian and Intelligence agencies, and State and Local Governments to meet their mission-critical business objectives utilizing SharePoint. AvePoint Public Sector is headquartered in Arlington, VA.

EMC²®

EMC is a global leader in enabling state and local governments, educators, and service providers to transform their operations and deliver Information Technology as a service. Fundamental to this transformation is cloud computing. Through innovative products and services, EMC accelerates the journey to cloud computing, helping IT departments to store, manage, protect and analyze their most valuable asset — information — in a more agile, trusted and cost-efficient way.

EMC works with organizations of every size, from the smallest towns to the largest cities and states. Our customers include Public Safety, Justice, Transportation, Health and Human Services, as well as K-12, Community College and Universities. EMC also provides technology, products, and services to consumers in all 50 States.

Our differentiated value stems from our sustained and substantial investment in research and development, a cumulative investment of approximately $10.5 billion from 2003-2010. To strengthen our core business and extend our market, EMC has invested $14 billion in acquisitions over the same period and integrated 36 technology companies since 2006.

EMC is supported by thousands of technical R&D employees around the globe, the industry's broadest portfolio of systems, software, and services, our ability to create total integrated solutions, and our commitment to delivering the best Total Customer Experience in the Public Sector.

We are committed to acting in a socially and environmentally responsible manner and to being an attentive and thoughtful neighbor in our local communities. We are a publicly traded company, listed on the New York Stock Exchange under the symbol EMC.

EXHIBITORS

En Pointe Technologies Sales Inc. is an I.T. solution provider with a national footprint, serving all Public Sector agencies including educational institutions, healthcare institutions, Federal government agencies and non-profits nationwide. Since 1993, En Pointe Technologies Sales, Inc. (En Pointe) has been providing innovative and cost effective technology solutions to a wide range of clients with an emphasis on transformational cloud offerings that derive value and acceptance in the market.

En Pointe's product offerings are mature and well established in various customer segments and are modeled around leading industry tools and best practices. Customers benefit from top technical certifications and vendor relationships as we assist with deployment of technology. As a comprehensive service provider, we have earned notoriety as valued partners with Cisco, HP, Microsoft, LANDesk, Absolute, Symantec, VMware, Adobe, Kaspersky and numerous other vendors.

En Pointe is the software and related services provider to the State of Hawaii and participating jurisdictions under SPO vendor list contract # 12-03

En Pointe has four lines of business and our customers use us for one or more, based on individual requirements. These lines of business include:

- Hardware Procurement Services – Sourcing of Major Brands
- Software Licensing Services – Licensing and Support of Major Publishers
- I.T. Professional Services – Providing Project Based Services for: Microsoft solutions, Security solutions, Systems Management solutions, Networking solutions, Virtualization Solutions, and Data Center solutions.
- I.T. Managed Services – Providing Comprehensive Services and support onsite and through remote management

To many of our customers, supplier diversity is an important initiative. We are proud to be certified as a Minority Business Enterprise (MBE), certified by the National Minority Supplier Diversity Council.

At HP, we don't just believe in the power of technology. We believe in the power of people when technology works for them. To help you create. To make the digital tangible. To harness the power of human information. In an era of challenging budgets and increased needs from the public, state and local governments are looking even harder to streamline operations and continue to deliver proven value. We understand the unique missions of government, and we can help address your key priorities and challenges. Leveraging our expertise in the public and private sectors, we don't stop in working to support government's technology needs through key areas such as:

RELIABLE, AVAILABLE, SECURE INFRASTRUCTURES: That are robust, available, providing information via the cloud to keep some data secure and private while allowing access to other information that by law must be available to the public.

INTEGRATION OF NEW EQUIPMENT AND APPLICATIONS: Consolidation of networks, and applications among states, cities and counties, integration with federal databases, and the addition of new technologies and equipment.

REAL-TIME INFORMATION: From public safety, to public works, to public health- providing data at all locations, up-to-date, and in sync especially when seconds count.

The goal is not only to save costs, but also to enable governments to embrace the latest technologies to deliver better service more efficiently to citizens. Ultimately, we want to partner with you as you set goals and continue to meet expectations for citizen service and maintain the public's trust.

Visit us at www.hp.com/go/stategov

EXHIBITORS

in partnership with

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TECHNOLOGIES

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For over three decades, Iron Bow has earned the trust of hundreds of government and commercial customers by providing IT solutions that enable them to work faster and better. The company achieved this success by hiring the best people, investing in advanced knowledge and committing to a customer-first culture.

Iron Bow implements $800 million in technologies each year and consistently ranks as a solutions leader with media and industry. The company helps customers select, acquire, design and integrate IT that solves specific business challenges. A collaborative approach from start to finish produces exceptionally customer-focused solution design and application.

The specialized abilities of Iron Bow employees range from customized solution delivery to advanced integration of complex, multi-disciplined systems. This broad experience provides strategic insight that ensures the highest standards of IT performance.

Iron Bow possesses long-standing strategic partnerships with all leading manufacturers as well as emerging innovators. The company continually forwards its expertise through top-tier manufacturer certifications and pursues operational excellence through formal quality programs.

Microsoft

Microsoft provides technology solutions that help government agencies better serve citizens – any time, any place and on any device. Every day, Microsoft helps agencies leverage investments they've already made in existing systems, allowing them to connect seamlessly to disparate applications while increasing productivity and cost savings. As the world's leading software provider for desktop and mobile computers, Microsoft engineers products that give government agencies choice – in the selection of devices, networks, services and technology partners. And choice enables government to connect more easily with its constituents, with employees and with suppliers. To learn more, visit Microsoft online at www.microsoft.com/government.

EXHIBITORS

paloalto
NETWORKS

the network security company™

Palo Alto Networks is leading a new era in cybersecurity by protecting thousands of enterprise, government, and service provider networks from cyber threats. Because of our deep expertise, commitment to innovation and game-changing next-generation security platform, more than 13,500 customers have chosen us. Unlike legacy systems, our platform natively brings together all key network security functions, including firewall, URL filtering, IDS/IPS, and advanced threat protection, to safely enable the use of all applications critical to running a business, support new technology initiatives like cloud and mobility, and protect organizations from cyber attacks – known and unknown.

Polycom™

Polycom is the global leader in open, standards-based unified communications and collaboration (UC&C) solutions for voice and video collaboration, trusted by more than 415,000 customers around the world. Polycom solutions are powered by the Polycom® RealPresence® Platform, comprehensive software infrastructure and rich APIs that interoperate with the broadest set of communication, business, mobile and cloud applications and devices to deliver secure face-to-face video collaboration in any environment. Polycom and its ecosystem of over 7,000 partners provide truly unified communications solutions that deliver the best user experience, highest multi-vendor interoperability, and lowest TCO. Visit www.polycom. com or connect with us on Twitter, Facebook, and LinkedIn to learn how we're pushing the greatness of human collaboration forward.

EXHIBITORS

ShoreTel

Brilliantly simple™

ShoreTel is the leading provider of brilliantly simple premise and cloud-based business phone systems and communication solutions with fully integrated unified communications. Businesses of all types are under constant pressure to improve the efficiency of their operations, to bring down costs, and to provide the best in customer service. ShoreTel offers integrated voice, video, data, and mobile communications on an open, distributed IP architecture that helps significantly reduce the complexity and costs typically associated with other solutions. The feature-rich ShoreTel UC system offers the lowest total cost of ownership (TCO) and the highest customer satisfaction in the industry, in part because it is easy to deploy, manage, scale and use. ShoreTel is based in Sunnyvale, California, and has regional offices and partners worldwide.

vmware®

VMware is the leader in virtualization and cloud infrastructure solutions that enable governments to thrive in the Cloud Era. More than 500,000 customers rely on VMware to transform the way they build, deliver and consume IT in a manner that is evolutionary and based on their specific needs.

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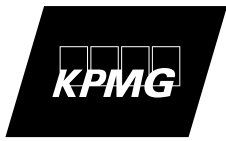
KPMG's nationwide Government professionals combine technical skills and industry experience to help clients leverage technology to achieve performance, operations and financial objectives cost effectively. KPMG LLP, the audit, tax and advisory firm (www.kpmg.com/us), is the U.S. member firm of KPMG International Cooperative ("KPMG International").

PATRON
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Civic Initiatives, LLC is a public sector consulting practice that works with state and local partners on program assessments, business process reengineering and procurement transformation. CI is led by veteran government executives with direct experience in successfully delivering on high-visibility change projects, including direct experience success in Hawai'i initiatives.

RSI's mission is to assist government agencies realize their business objectives and achieve significant results from IT investments. Partnering with clients to improve customer service, increase operational efficiency and maximize compliance, RSI is one of the largest organizations of its kind dedicated exclusively to tax, labor and child support agencies.

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GOVERNMENT TECHNOLOGY®